

Message Text

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PAGE 01 STATE 214699
ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-08 NSAE-00 USIA-06
TRSE-00 EUR-12 ERDA-05 ISO-00 /032 R

DRAFTED BY COMMERCE/OEA/MTHOMPSON/EM
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-----016398 082036Z /66

R 081616Z SEP 77
FM SECSTATE WASHDC
TO AMEMBASSY BELGRADE
INFO AMCONSUL ZAGREB

C O N F I D E N T I A L STATE 214699

EXCON

E.O. 11652: GDS

TAGS: ESTC,YO

SUBJECT: PRE-LICENSE CHECKS

REF: NONE

COMMERCE/OEA WOULD APPRECIATE EMBASSY SEEKING ANSWERS TO
FOLLOWING QUESTIONS/PL CHECKS:

1. BEWT 255932; EUC'S U-1192 OF 13 AUGUST 1976 AND U-192
OF 9 FEBRUARY 1977. HEWLETT-PACKARD, AUSTRIA, REEXPORT TO
JUGOELEKTRO, BELGRADE, FOR USE BY JUGOSLAV NATIONAL ARMY
OF MISC. ELECTRONIC INSTRUMENTS INCLUDING SYNTHESIZED,
SOLID-STATE, SIGNAL GENERATOR WITH PLUG-IN UNITS, 30,266
DOLLARS (U-1192) AND 1 DEGAUSSER 678 DOLLARS (U-192).
SINCE ONLY THE LATTER EUC CARRIES YUGO CHAMBER SUPPLE-
MENT SHOWING JNA AS END-USER, NEED END-USER ON EQUIPMENT
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PAGE 02 STATE 214699

IN U-1192.

2. BEWT 166164; U-664 DATED 31 MARCH 1975. TEKTRONIX LT8,
GUERNSEY, REESPORT TO ELEKTROTEHNA BELGRADE, FOR RESALE TO
PSUP SAPV, NOVI SAD(THE GOV'T OF VOJVODINA PROVINCE) OF
MODEL 7904 (500 MHZ) OSCILLOSCOPE, MODEL 7L13 (1.8 GHZ)
SPECTRUM ANALYZER, MODEL 7A19 (350 MHZ) PLUG-IN AMPLIFIER,

AND RELATED ACCESSORIES, TOTAL 13872 DOLLARS, "FOR USE IN
OUR POLICE DEPARTMENT TO MEASURE AND CONTROL TRANSMITTERS

AND OTHER ELECTRICAL EQUIPMENT."

3. SINCE THE IMPORTER IS ELEKTROTEHNA BELGRADE, AND NOT
ELKTROTEHNA LJUBLJANA, THE IMPORTER IS NOT AN ISSUE.
HOWEVER, THERE IS AN UNUSUAL PROBLEM HERE. THE APPLICATION
WAS PREVIOUSLY SUBMITTED TO COMMERCE BUT WAS RETURNED
WITHOUT ACTION AS THE EQUIPMENT WAS JUDGED TO BE FAR IN
EXCESS OF NEED (PERHAPS 5 TIMES) FOR STATED END-USE. IN
RETURNING CASE TO APPLICANT IN APRIL 1976, COMMERCE SUG-
GESTED THAT A 100 MHZ SCOPE WOULD BE SUFFICIENT FOR SUB-
JECT END-USE AND RECOMMENDED THAT COMPANY DISCUSS WITH
YUGOSLAV ENTITY THE POSSIBILITY OF SUBSTITUTING A 100 MHZ
SCOPE, AND A SPECTRUM ANALYZER WITH A LOWER OPERATING AND
SCAN WIDTH. THE APPLICATION HAS NOW BEEN RESUBMITTED WITH
THE SIMPLE STATEMENT THAT CUSTOMER WISHES TO MAINTAIN THE
ORDERED INSTRUMENTS AND REQUESTING A "YEA" OR "NO" ANSWER.
SINCE THESE ARE HIGHLY SOPHISTICATED GOODS, COMMERCE
CANNOT OVERLOOK THE RISK OF ILLEGAL DIVERSION AND IS UN-
WILLING TO APPROVE SHIPMENT ON BASIS OF END-USE GIVEN.
COMMERCE WONDERS IF MR. DIMOV HAS ANY IDEAS ON THE SUBJECT.

4. A NUMBER OF END-USE CERTIFICATE SUPPLEMENT PAGES LIST
THE END-USER ONLY BY THE INITIALS OF THE COMPANY OR GOVERN
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PAGE 03 STATE 214699

MENT AGENCY. THIS MAKES IT DIFFICULT FOR COMMERCE TO
IDENTIFY END-USER OR DETERMINE BONA FIDES OF TRANSACTION.
EXAMPLES ARE U-771, 24 MAY 1977, WHICH SHOWS #SSNO" AS
END-USER, AND U-951, 30 JUNE 1977, LISTING SAVEZNI SUP AS
END-USER. IT WOULD BE APPRECIATED IF YUGO CHAMBER WOULD
EXPLAIN MEANING OF THESE TWO ACRONYMS AND IF IT WOULD
HENCEFORTH SPELL OUT THE NAMES OF PRIVATE AND GOVERNMENT
ENTITIES (THE ONLY ACRONYMS CURRENTLY KNOWN TO COMMERCE ARE
ARE E.I. AND INA IN PRIVATE SECTOR AND JNA IN GOVERN-
MENT SECTOR) IN ORDER TO HELP AVOID DELAYS IN PROCESSING
OF EXPORT APPLICATIONS. VANCE

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Message Attributes

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Copy: SINGLE
Sent Date: 08-Sep-1977 12:00:00 am
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Disposition Approved on Date:
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Status: NATIVE
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TAGS: ESTC, YO, US
To: BELGRADE
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